



JANUARY 15, 2019

**To All Our Valued Partners:**

First of all, my best wishes to you and your team for a wonderful and very happy New Year in 2019! The year 2018 has been a dramatic year to say the least for Techtop and our partners. Thanks to your understanding, loyalty and partnership, Techtop motor sales in 2018 have continued their growth trend and finished strong both in the USA market and globally. By improving efficiency and internal cost reductions, we have been able to minimize the burden of new tariffs resultant from the US-China trade relationship, while maintaining the top-notch quality, service and total value that our partners have come to expect from Techtop. To say the very least, we are very optimistic about the future. As the USA and China continue to develop long term plans for partnership following the early December discussions at the G-20 summit in Buenos Aires, it is well recognized this relationship is extremely important to both sides. As the two largest economies continue their trend of growing interdependence, it makes natural sense to work out the details on how both sides can best prosper. In this regard, Techtop has great respect for the differences and spirit of negotiation to work together as great nations.

For the year 2019, once again Techtop is excited as an emerging motor company challenging the trends of our larger corporation peers. As an independent designer and manufacturer, Techtop will continue to introduce new products that exceed your expectations and present unique value propositions. You will find consistency in our terms and policies to be focused on our customers' objectives. We do not expect any additional burden from the USA and China trade relationship, and we will also consider how to reduce any previous impact as negotiations progress. In the mid of new tariff drama, it is easy to forget that our government and President's intention has all along been to remove all trade barriers at both sides. We therefore are optimistic that the tariff impacts are temporary and the negotiation between US and China will come to a swift conclusion soon. We certainly see the markets have responded well to the most recent progress. Again, I thank you very much for your partnership and understanding during this extraordinary time. If you ever have any questions or concerns, please do not hesitate to contact me, our customer service staff or your local sales representative. We will strive our best to provide the best solutions to meet your motor needs.

A handwritten signature in black ink, appearing to read "Li Zheng", is positioned above the printed name.

**Li Zheng**

**(678)436-5539**

**PRESIDENT**



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